### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

**Date of Report: January 16, 2014** (Date of earliest event reported)

#### **INTEL CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware** 

(State or other jurisdiction of incorporation)

000-06217

(Commission File Number) <u>94-1672743</u> (IRS Employer Identification No.)

2200 Mission College Blvd., Santa Clara, California

(Address of principal executive offices)

<u>95054-1549</u> (Zip Code)

<u>(408) 765-8080</u>

(Registrant's telephone number, including area code)

#### (Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4c))

#### Item 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Attached hereto as Exhibit 99.1 and incorporated by reference herein is financial information for Intel Corporation for the quarter and fiscal year ended December 28, 2013 and forward-looking statements relating to 2014 and the first quarter of 2014 as presented in a press release of January 16, 2014.

Attached hereto as Exhibit 99.2 and incorporated by reference herein is financial information and commentary by Stacy J. Smith, Executive Vice President and Chief Financial Officer of Intel Corporation for the quarter and fiscal year ended December 28, 2013 and forward-looking statements relating to 2014 the first quarter of 2014 as posted on the company's investor website, intc.com, on January 16, 2014.

The information in this report shall not be treated as filed for purposes of the Securities Exchange Act of 1934, as amended.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### **INTEL CORPORATION** (Registrant)

Date: January 16, 2014

By: /s/ Cary I. Klafter

Cary I. Klafter Corporate Secretary



#### Intel Reports Full-Year Revenue of \$52.7 Billion, Net Income of \$9.6 Billion Generates \$21 Billion in Cash from Operations

#### **Reports Fourth-Quarter Revenue of \$13.8 Billion**

- Operating income of \$3.5 billion, up 12 percent year-over-year
- EPS of 51 cents, up 6 percent year-over-year
- PC Client Group revenue of \$8.6 billion, flat year-over-year
- Data Center Group revenue of \$3.0 billion, up 8 percent year-over-year

SANTA CLARA, Calif., January 16, 2014 -- Intel Corporation today reported full-year revenue of \$52.7 billion, operating income of \$12.3 billion, net income of \$9.6 billion and EPS of \$1.89. The company generated approximately \$20.9 billion in cash from operations, paid dividends of \$4.5 billion, and used \$2.1 billion to repurchase 94 million shares of stock.

For the fourth quarter, Intel posted revenue of \$13.8 billion, operating income of \$3.5 billion, net income of \$2.6 billion, and EPS of 51 cents. The company generated approximately \$6.2 billion in cash from operations, paid dividends of \$1.1 billion, and used \$528 million to repurchase 22 million shares of stock.

"We had a solid fourth quarter with signs of stabilization in the PC segment and financial growth from a year ago," said Intel CEO Brian Krzanich. "We've built a strong foundation for our business by bringing innovation to the market more quickly across a wide range of computing platforms. For example, at CES, we demonstrated multiple devices that weren't on our roadmap six months ago."

Full-Year 2013 Key Financial Information and Business Unit Trends

- PC Client Group revenue of \$33.0 billion, down 4 percent from 2012.
- Data Center Group revenue of \$11.2 billion, up 7 percent from 2012.
- Other Intel architecture operating segments revenue of \$4.1 billion, down 7 percent from 2012.

**Q4 Key Financial Information and Business Unit Trends** 

- PC Client Group revenue of \$8.6 billion, up 2 percent sequentially and flat year-over-year.
- Data Center Group revenue of \$3.0 billion, up 3 percent sequentially and up 8 percent year-over-year.
- Other Intel architecture operating segments revenue of \$1.1 billion, up 4 percent sequentially and up 9 percent year-over-year.
- Gross margin of 62.0 percent, 1 percentage point above the midpoint of the company's prior expectation of 61 percent.
- R&D plus MG&A spending of \$4.8 billion, slightly above the company's prior expectation of approximately \$4.7 billion.
- Tax rate of 26 percent versus the company's prior expectation of 25 percent.

	Financial Comp	arison	
	Annual		
	2013	2012	vs. 2012
Revenue	\$52.7 billion	\$53.3 billion	down 1%
Gross Margin	59.8%	62.1%	down 2.3 pts.
Operating Income	\$12.3 billion	\$14.6 billion	down 16%
Net Income	\$9.6 billion	\$11.0 billion	down 13%
Earnings Per Share	\$1.89	\$2.13	down 11%

	Financial Comp	arison	
	Quarterly		
	Q4 2013	Q4 2012	vs. Q4 2012
Revenue	\$13.8 billion	\$13.5 billion	up 3%
Gross Margin	62.0%	58.0%	up 4.0 pts.
Operating Income	\$3.5 billion	\$3.2 billion	up 12%
Net Income	\$2.6 billion	\$2.5 billion	up 6%
Earnings Per Share	51 cents	48 cents	up 6%

#### **Business Outlook**

Intel's Business Outlook does not include the potential impact of any business combinations, asset acquisitions, divestitures or other investments that may be completed after January 16.

#### Full-Year 2014

- Revenue: approximately flat.
- Gross margin percentage: 60 percent, plus or minus a few percentage points.
- R&D plus MG&A spending: approximately \$18.6 billion.
- Amortization of acquisition-related intangibles: approximately \$300 million.
- Depreciation: approximately \$7.4 billion.
- Tax rate: approximately 27 percent.
- Full-year capital spending: \$11.0 billion, plus or minus \$500 million.

#### <u>Q1 2014</u>

- Revenue: \$12.8 billion, plus or minus \$500 million.
- Gross margin percentage: 59 percent, plus or minus a couple of percentage points.
- R&D plus MG&A spending: approximately \$4.8 billion.
- Restructuring and asset impairment charges: approximately \$200 million.
- Amortization of acquisition-related intangibles: approximately \$70 million.
- Impact of equity investments and interest and other: approximately \$25 million.
- Depreciation: approximately \$1.7 billion.

For additional information regarding Intel's results and Business Outlook, please see the CFO commentary at: www.inte.com/results.cfm.



#### Status of Business Outlook

Intel's Business Outlook is posted on intc.com and may be reiterated in public or private meetings with investors and others. The Business Outlook will be effective through the close of business on March 14 unless earlier updated; except that the Business Outlook for amortization of acquisition-related intangibles, impact of equity investments and interest and other, restructuring and asset impairment charges, and tax rate, will be effective only through the close of business on January 23. Intel's Quiet Period will start from the close of business on March 14 until publication of the company's first-quarter earnings release, scheduled for April 15, 2014. During the Quiet Period, all of the Business Outlook and other forward-looking statements disclosed in the company's news releases and filings with the SEC should be considered as historical, speaking as of prior to the Quiet Period only and not subject to an update by the company.

#### **Risk Factors**

The above statements and any others in this document that refer to plans and expectations for the first quarter, the year and the future are forward-looking statements that involve a number of risks and uncertainties. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," "may," "will," "should" and their variations identify forward-looking statements. Statements that refer to or are based on projections, uncertain events or assumptions also identify forward-looking statements. Many factors could affect Intel's actual results, and variances from Intel's current expectations regarding such factors could cause actual results to differ materially from those expressed in these forward-looking statements. Intel presently considers the following to be the important factors that could cause actual results to differ materially from the company's expectations.

- Demand could be different from Intel's expectations due to factors including changes in business and economic conditions; customer acceptance of Intel's and competitors' products; supply constraints and other disruptions affecting customers; changes in customer order patterns including order cancellations; and changes in the level of inventory at customers. Uncertainty in global economic and financial conditions poses a risk that consumers and businesses may defer purchases in response to negative financial events, which could negatively affect product demand and other related matters.
- Intel operates in intensely competitive industries that are characterized by a high percentage of costs that are fixed or difficult to reduce in the short term and product demand that is highly variable and difficult to forecast. Revenue and the gross margin percentage are affected by the timing of Intel product introductions and the demand for and market acceptance of Intel's products; actions taken by Intel's competitors, including product offerings and introductions, marketing programs and pricing pressures and Intel's response to such actions; and Intel's ability to respond quickly to technological developments and to incorporate new features into its products.
- The gross margin percentage could vary significantly from expectations based on capacity utilization; variations in inventory valuation, including variations related to the timing of qualifying products for sale; changes in revenue levels; segment product mix; the timing and execution of the manufacturing ramp and associated costs; start-up costs; excess or obsolete inventory; changes in unit costs; defects or disruptions in the supply of materials or resources; product manufacturing quality/yields; and impairments of long-lived assets, including manufacturing, assembly/test and intangible assets.
- The tax rate expectation is based on current tax law and current expected income. The tax rate may be affected by the jurisdictions in which profits are determined to be earned and taxed; changes in the estimates of credits, benefits and deductions; the resolution of issues arising from tax audits

with various tax authorities, including payment of interest and penalties; and the ability to realize deferred tax assets.

- Gains or losses from equity securities and interest and other could vary from expectations depending on gains or losses on the sale, exchange, change in the fair value or impairments of debt and equity investments; interest rates; cash balances; and changes in fair value of derivative instruments.
- Intel's results could be affected by adverse economic, social, political and physical/infrastructure conditions in countries where Intel, its customers or its suppliers operate, including military conflict and other security risks, natural disasters, infrastructure disruptions, health concerns and fluctuations in currency exchange rates.
- Expenses, particularly certain marketing and compensation expenses, as well as restructuring and asset impairment charges, vary depending on the level of demand for Intel's products and the level of revenue and profits.
- Intel's results could be affected by the timing of closing of acquisitions and divestitures.
- Intel's results could be affected by adverse effects associated with product defects and errata (deviations from published specifications), and by litigation or regulatory matters involving intellectual property, stockholder, consumer, antitrust, disclosure and other issues, such as the litigation and regulatory matters described in Intel's SEC reports. An unfavorable ruling could include monetary damages or an injunction prohibiting Intel from manufacturing or selling one or more products, precluding particular business practices, impacting Intel's ability to design its products, or requiring other remedies such as compulsory licensing of intellectual property.

A detailed discussion of these and other factors that could affect Intel's results is included in Intel's SEC filings, including the company's most recent reports on Form 10-Q and Form 10-K.

#### Earnings Webcast

Intel will hold a public webcast at 2 p.m. PDT today on its Investor Relations website at <u>www.intc.com</u>. A webcast replay and MP3 download will also be available on the site.

Intel plans to report its earnings for the first quarter of 2014 on April 15, 2014. Immediately following the earnings report, the company plans to publish a commentary by Stacy J. Smith, executive vice president and chief financial officer, at <u>www.intc.com/results.cfm</u>. A public webcast of Intel's earnings conference call will follow at 2 p.m. PDT at <u>www.intc.com</u>.

#### **About Intel**

Intel (NASDAQ: INTC) is a world leader in computing innovation. The company designs and builds the essential technologies that serve as the foundation for the world's computing devices. Additional information about Intel is available at <u>newsroom.intel.com</u> and <u>blogs.intel.com</u>.

Intel, the Intel logo and Core are trademarks of Intel Corporation in the United States and other countries. \*Other names and brands may be claimed as the property of others.

#### INTEL CORPORATION CONSOLIDATED SUMMARY STATEMENT OF INCOME DATA (In millions, except per share amounts)

	Three Months Ended		<b>Twelve Months Ended</b>				
		Dec 28, 2013	Dec 29, 2012		Dec 28, 2013		Dec 29, 2012
NET REVENUE	\$	13,834	\$ 13,477	\$	52,708	\$	53,341
Cost of sales		5,263	5,660		21,187		20,190
GROSS MARGIN		8,571	 7,817		31,521		33,151
Research and development		2,826	2,629		10,611		10,148
Marketing, general and administrative		2,006	1,958		8,088		8,057
R&D AND MG&A		4,832	 4,587		18,699		18,205
Restructuring and asset impairment charges		116	_		240		—
Amortization of acquisition-related intangibles		74	75		291		308
OPERATING EXPENSES		5,022	4,662		19,230		18,513
OPERATING INCOME		3,549	 3,155		12,291		14,638
Gains (losses) on equity investments, net		34	60		471		141
Interest and other, net		(32)	(11)		(151)		94
INCOME BEFORE TAXES		3,551	 3,204		12,611		14,873
Provision for taxes		926	736		2,991		3,868
NET INCOME	\$	2,625	\$ 2,468	\$	9,620	\$	11,005
BASIC EARNINGS PER COMMON SHARE	\$	0.53	\$ 0.50	\$	1.94	\$	2.20
DILUTED EARNINGS PER COMMON SHARE	\$	0.51	\$ 0.48	\$	1.89	\$	2.13
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:							
BASIC		4,971	4,968		4,970		4,996
DILUTED		5,103	5,095		5,097		5,160

# INTEL CORPORATION CONSOLIDATED SUMMARY BALANCE SHEET DATA (In millions)

CURRENT ASSETS         S         5.674         \$         4.881         \$         8.473           Cach and cach equivalents         5.972         6.402         3.909         Trading assets         8.441         7.773         5.685           Accounts receivable, net         3.582         3.719         3.835           Inventories:         441         7.773         5.685           Raw matrials         458         9.05         478           Work in process         1.998         2.259         2.219           Finished goods         1.716         1.769         2.037           Other current assets         1.649         1.517         2.512           TOTAL CURRENT ASSETS         22.084         31.358         493           Property, plant and equipment, net         31.428         30.346         2.7983           Markenble equity securities         6.221         6.514         4.424           Other long-term investments         1.619         1.513         1.0467         9.710           Identified intangible assets, net         5.489         4.851         \$         4.334         6.225           Other corrent mascis         5.489         5         5         84.351         5         3.122<		Dec 2: 2013	8,	Sep 28, 2013	Dec 29, 2012
Short-term investments         5,972         6,992         3,999           Tading assets         8,441         7,773         5,685           Accounts receivable, net         3,582         3,719         3,833           Inventories:         488         505         478           Row materials         458         505         478           Work in process         1,998         2,259         2,219           Finished goods         1,776         1,709         2,037           Offerred rax assets         2,594         2,435         2,117           Other current assets         2,2084         31,350         31,350         31,350           Property, plant and equipment, net         31,428         30,346         27,983           Marketable equity securities         6,221         6,514         4,424           Other long-term investments         1,473         1,583         493           Goodwill         10,513         10,467         9,710           Identified imangible assets, not         5,150         5,434         6,235           Other long-term investments         3,123         2,599         2,996         3,032           CURRENT LIABILITIES         S         2,899         2,996	CURRENT ASSETS		·		
Trading assets         8,441         7,773         5,685           Accounts receivable, net         3,582         3,719         3,833           Inventories:         458         505         478           Raw materials         458         505         478           Work in process         1,998         2,259         2,219           Finished gods         1,716         1,769         2,037           Other current assets         2,294         4,435         4,714           Other current assets         2,2084         31,350         31,358           Property, plant and equipment, net         31,428         30,346         27,983           Marketable equity securities         6,221         6,514         4,443           Other long-term investments         1,473         1,583         493           Goodwill         10,513         10,467         9,710           Identified intangible assets, net         5,150         5,434         6,252           Other long-term investments         5,489         4,857         4,148           TOTAL ASSETS         \$ 92,358         \$ 90,551         \$ 84,351           CURRENT LIABILITIES         \$ 1,123         2,530         2,972           Sho	Cash and cash equivalents	\$	5,674 \$	4,881	\$ 8,478
Accounts receivable, net         3,822         3,719         3,833           Inventories:	Short-term investments		5,972	6,492	3,999
Inventories:         458         505         478           Raw materials         458         505         478           Work in process         1,098         2,259         2,219           Finished goods         1,716         1,769         2,037           Deferred tax assets         2,594         2,435         2,117           Other current assets         1,649         1,517         2,512           TOTAL CURRENT ASSETS         32,084         31,350         31,350           Property, plant and equipment, net         31,428         30,346         27,983           Marketable equity securities         6,221         6,514         4,424           Other long-term investments         1,473         1,583         493           Goodwill         16,013         10,467         9,710           Idemtified intangible assets, net         5,150         5,434         6,235           Other long-term assets         5,489         4,857         4,148           TOTAL ASSETS         \$ 92,558         \$ 90,551         \$ 843,551           CURRENT LIABILITIES         \$ 1,021         1,012         1,012           Short-term debt         \$ 2,096         2,096         3,032           Accroued	Trading assets		8,441	7,773	5,685
Raw materials         458         505         478           Work in process         1,998         2,259         2,219           Finished goods         1,716         1,709         2037           Attraction of the second	Accounts receivable, net		3,582	3,719	3,833
Work in process         1,998         2,259         2,219           Finished goods         1,716         1,766         2,037           HT2         4,172         4,533         4,734           Deforred tax assets         2,594         2,435         2,117           Other current assets         1,649         1,517         2,512           TOTAL CURRENT ASSETS         32,084         31,330         31,388           Property, plant and equipment, net         31,428         30,346         27,983           Marketable equity securities         6,221         6,514         44,424           Other long-term investments         1,473         1,583         493           Goodwill         10,513         10,6167         9,710           Identified intangible assets, net         5,150         5,434         6,235           Other long-term assets         5,489         4,857         4,148           TOTAL ASSETS         \$ 90,551         \$ 84,351           CURRENT LIABILITIES         \$ 1,223         2,390         3,2972           Accrued advertising         1,021         1,012         1,015           Deferred inome         2,096         3,023         2,972         3,683           Oth	Inventories:				
Finished goods       1,716       1,769       2,037         4,172       4,533       4,734         4,172       4,533       4,734         Other current assets       1,649       1,517       2,512         TOTAL CURRENT ASSETS       32,084       31,350       31,358         Property, plant and equipment, net       31,428       30,346       27,983         Mark table equip securities       6,221       6,514       4,424         Other long-term investments       1,473       1,583       493         Goodwill       10,513       10,467       9,710         Identified intangible assets, net       5,150       5,434       6,225         Other long-term assets       5,489       4,857       4,148         TOTAL ASETS       S 92,58       90,551       \$ 84351         CURRENT LIABILITIES       S       92,590       2,996       3.023         Accrued advertising       10,211       10,101       1,012       1,012         Deferred income       2,096       2,096       2,093       1,932         Other currend liabilities       13,165       13,157       13,164         TOTAL CURRENT LIABILITIES       13,165       13,157       12,898	Raw materials		458	505	478
4,172 $4,533$ $4,734$ Deferred tax assets $2,594$ $2,435$ $2,117$ Other current assets $1,649$ $1,517$ $2,514$ TOTAL CURRENT ASSETS $22,084$ $31,350$ $31,350$ Property, plant and equipment, net $31,428$ $30,346$ $27,983$ Marketable equity securities $6,221$ $6,514$ $4,424$ Other long-term investments $1,473$ $1,583$ $493$ Goodwill       Identified intangible assets, net $5,150$ $5,434$ $6,225$ Other long-term assets $5,489$ $4,857$ $4,148$ TOTAL ASSETS $$$ 92,358$ $$$ 90,551$ $$$ 843,51$ CURRENT LIABILITIES $$$ 281$ $$$ 350$ $$$ 312$ Accounds compensation and benefits $$2,096$ $$2,096$ $$3,023$ Accured advertising $$1,021$ $$1,012$ $$1,015$ Deferred income $$2,096$ $$2,096$ $$2,996$ $$3,023$ Other accured liabilities $$4,973$ $$4,384$ $$3,142$ Long-term debt $$3,165$ $$3,157$ </td <td>Work in process</td> <td></td> <td>1,998</td> <td>2,259</td> <td>2,219</td>	Work in process		1,998	2,259	2,219
Deferred tax assets         2,594         2,435         2,117           Other current assets         32,084         31,350         31,358           Property, plant and equipment, net         31,428         30,346         27,983           Marketable equity securities         6,221         6,514         4,424           Other long-term investments         1,473         1,583         493           Godwill         10,513         10,467         9,710           Identified intangible assets, net         5,150         5,434         6,223           Other long-term assets         5,489         4,857         4,148           TOTAL ASSETS         \$ 92,358         \$ 90,551         \$ 84,351           CURRENT LIABILITIES         \$ 281         \$ 350         \$ 312           Accounts payable         2,966         2,093         1,932           Accound advertising         1,021         1,012         1,012           Deferred income         2,096         2,093         1,932           Other accrued liabilities         4,977         4,384         3,444           TOTAL CURRENT LIABILITIES         13,165         13,157         13,136           Deferred income         2,096         2,093         1,932	Finished goods		1,716	1,769	2,037
Other current assets         1,649         1,517         2,512           TOTAL CURRENT ASSETS         32,084         31,350         31,358           Property, plant and equipment, net         31,428         30,346         27,983           Marketable equity securities         6,221         6,514         4,424           Other long-term investments         1,473         1,583         493           Goodwill         10,513         10,467         9,710           Identified intangible assets, net         5,150         5,434         6,225           Other long-term assets         5,489         4,857         4,148           TOTAL ASSETS         \$ 92,358         \$ 90,551         \$ 84,351           CURRENT LIABILITIES         \$ 281         \$ 350         \$ 312           Short-term debt         \$ 2,969         2,996         3,023           Accrued compensation and benefits         3,123         2,530         2,972           Accrued advertising         1,021         1,012         1,012           Deferred income         2,096         2,093         1,932           Other accrued liabilities         4,078         4,884         3,644           TOTAL CURRENT LIABILITIES         13,165         13,157			4,172	4,533	4,734
TOTAL CURRENT ASSETS $32,084$ $31,350$ $31,350$ $31,350$ Property, plant and equipment, net $31,428$ $30,346$ $27,983$ Marketable equity securities $6,221$ $6,514$ $4,424$ Other long-term investments $1,473$ $1,583$ $493$ GodWill $10,513$ $10,467$ $9,710$ Identified intangible assets, net $5,189$ $4,487$ $4,148$ TOTAL ASSETS $5,489$ $4,857$ $4,148$ TOTAL ASSETS $$92,358$ $$90,551$ $$84351$ CURRENT LIABILITIES $$1,123$ $2,530$ $$2,972$ Accrued owpensation and benefits $3,123$ $2,530$ $$2,972$ Accrued advertising $1,012$ $1,012$ $1,012$ Deferred income $2,096$ $2,093$ $3,135$ Other long-term liabilities $4,375$ $4,128$ IOTAL CURRENT LIABILITIES $3,123$ $2,530$ $2,972$ Accrued advertising $1,021$ $1,012$ $1,015$ Deferred income $2,096$ $2,093$ $1,325$	Deferred tax assets		2,594	2,435	2,117
Property, plant and equipment, net $31,428$ $30,346$ $27,983$ Marketable equip securities $6,221$ $6,514$ $4,424$ Other long-term investments $1,473$ $1,583$ $493$ Goodwill $10,513$ $10,467$ $9,710$ Identified intangible assets, net $5,150$ $5,434$ $6,235$ Other long-term assets $5,489$ $4,857$ $4,148$ TOTAL ASSETS       S $90,551$ S $84,351$ CURRENT LIABILITIES       Short-term debt $2,969$ $2,996$ $3,023$ Accrued compensation and benefits $3,123$ $2,530$ $2,972$ Accrued iadvertising $10,021$ $1,012$ $1,012$ Deferred income $2,096$ $2,093$ $3,123$ Other accrued liabilities $4,078$ $4,894$ $3,644$ TOTAL CURRENT LIABILITIES $13,165$ $13,157$ $13,136$ Long-term debt $13,165$ $13,157$ $13,136$ Long-term debt $2,972$ $3,683$ $3,702$ Stockholders' equity; $ -$ <	Other current assets		1,649	1,517	2,512
Marketable equity securities         6,221         6,514         4,424           Other long-term investments         1,473         1,583         493           Goodwill         10,513         10,467         9,710           Identified intargible assets, net         5,150         5,434         6,225           Other long-term assets         5,489         4,857         4,148           TOTAL ASSETS         \$ 92,358         \$ 90,551         \$ 84,351           CURRENT LIABILITIES         \$ 281         \$ 350         \$ 312           Accounts payable         2,969         2,996         3,023           Accrued compensation and benefits         3,123         2,530         2,972           Accrued advertising         1,021         1,012         1,012           Deferred income         2,096         2,093         1,932           Other accrued liabilities         4,078         4,894         3,644           TOTAL CURRENT LIABILITIES         13,165         13,157         13,136           Long-term debt         13,165         13,157         13,136           Long-term debt         2,972         3,683         3,702           Stockholders' equity:         -         -         -	TOTAL CURRENT ASSETS		32,084	31,350	31,358
Marketable equity securities         6,221         6,514         4,424           Other long-term investments         1,473         1,583         493           Goodwill         10,513         10,467         9,710           Identified intargible assets, net         5,150         5,434         6,225           Other long-term assets         5,489         4,857         4,148           TOTAL ASSETS         \$ 92,358         \$ 90,551         \$ 84,351           CURRENT LIABILITIES         \$ 281         \$ 350         \$ 312           Accounts payable         2,969         2,996         3,023           Accrued compensation and benefits         3,123         2,530         2,972           Accrued advertising         1,021         1,012         1,012           Deferred income         2,096         2,093         1,932           Other accrued liabilities         4,078         4,894         3,644           TOTAL CURRENT LIABILITIES         13,165         13,157         13,136           Long-term debt         13,165         13,157         13,136           Long-term debt         2,972         3,683         3,702           Stockholders' equity:         -         -         -	Property, plant and equipment, net		31,428	30,346	27,983
Other long-term investments         1,473         1,583         493           Goodwill         10,513         10,467         9,710           Identified intargible assets, net         5,150         5,434         6,235           Other long-term assets         5,489         4,857         4,148           TOTAL ASSETS         \$ 92,358         \$ 90,551         \$ 843,351           CURRENT LIABILITIES         \$ 2,969         2,996         3,023           Accounts payable         3,123         2,530         2,972           Accrued advertising         1,021         1,012         1,015           Deferred income         2,096         2,096         2,093         1,932           Other accrued labilities         4,078         4,894         3,644           TOTAL CURRENT LIABILITIES         13,568         13,875         12,898           Long-term debt         13,165         13,157         13,136           Long-term debt         13,165         13,157         13,136           Long-term debt         13,165         13,157         13,136           Long-term deferred tax liabilities         2,972         3,683         3,702           Stockholders' equity:         2,972         3,683         3,633				6,514	4,424
Goodwill       10,513       10,467       9,710         Identified intangible assets, net $5,150$ $5,434$ $6,235$ Other long-term assets $5,489$ $4,857$ $4,148$ TOTAL ASSETS $$ 92,358$ $$ 90,551$ $$ 84,351$ CURRENT LIABILITIES $$ 281$ $$ 350$ $$ 312$ Accounts payable $2,969$ $2,996$ $3,023$ Accrued compensation and benefits $3,123$ $2,530$ $2,972$ Accrued advertising $1,021$ $1,012$ $1,015$ Deferred income $2,096$ $2,096$ $2,093$ $1,932$ Other accrued liabilities $4,078$ $4,894$ $3,644$ TOTAL CURRENT LIABILITIES $13,165$ $13,157$ $13,136$ Long-term debt $13,165$ $13,157$ $13,136$ Long-term debt $2,972$ $3,683$ $3,702$ Stockholders' equity: $  -$ Preferred stock $  -$ Common stock and capital in excess of par value $21,536$ $21,113$ $19,464$ <td< td=""><td></td><td></td><td></td><td></td><td></td></td<>					
Identified intangible assets, net $5,150$ $5,434$ $6,235$ Other long-term assets $5,489$ $4,857$ $4,148$ TOTAL ASSETS $$$$ $92,358$ $$$$ $90,551$ $$$$ $84,351$ CURRENT LIABILITIES $$$ $$211$ $$$$ $$300$ $$$$ $$312$ Accounts payable $$2,969$ $$2,996$ $$2,930$ $$2,930$ $$2,930$ Accrued advertising $$1,021$ $$1,012$ $$1,012$ $$1,012$ $$1,012$ Deferred income $$2,096$ $$2,093$ $$1,932$ $$0,484$ $$3,644$ TOTAL CURRENT LIABILITIES $$13,165$ $$13,157$ $$13,163$ $$13,157$ $$12,898$ Long-term debt $$13,165$ $$13,157$ $$13,165$ $$13,157$ $$13,164$ Long-term debt $$2,972$ $$3,683$ $$3,702$ $$3,683$ $$3,702$ Stockholders' equity: $$-$$$       $-$$$       $-$$$       $-$$$       $-$$$         Preferred stock       $-$$$$       $-$$$$$$       $-$$$$$$$$$       $$$$$$$$$$$$$$$$$       $$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$	-			10,467	9,710
TOTAL ASSETS         \$         92,358         \$         90,551         \$         84,351           CURRENT LIABILITIES         Short-term debt         \$         281         \$         350         \$         312           Accounts payable         2,969         2,969         2,969         3,023         2,530         2,972           Accrued compensation and benefits         3,123         2,530         2,972         1,012         1,012         1,015           Deferred income         2,096         2,093         1,393         1,364         3,644           TOTAL CURRENT LIABILITIES         13,568         13,875         12,898         13,844         3,412           Long-term debt         13,165         13,157         13,136         13,157         13,136           Long-term debt         2,972         3,683         3,702         3,683         3,702           Stockholders' equity:         Preferred stock         -         -         -         -           Preferred stock         -         -         -         -         -         -           Common stock and capital in excess of par value         21,536         21,113         19,464         3,291         32,138         3,291         32,138	Identified intangible assets, net				
TOTAL ASSETS         \$         92,358         \$         90,551         \$         84,351           CURRENT LIABILITIES         Short-term debt         \$         281         \$         350         \$         312           Accounts payable         2,969         2,969         2,969         3,023         2,530         2,972           Accrued compensation and benefits         3,123         2,530         2,972         1,012         1,012         1,015           Deferred income         2,096         2,093         1,393         1,364         3,644           TOTAL CURRENT LIABILITIES         13,568         13,875         12,898         13,844         3,412           Long-term debt         13,165         13,157         13,136         13,157         13,136           Long-term debt         2,972         3,683         3,702         3,683         3,702           Stockholders' equity:         Preferred stock         -         -         -         -           Preferred stock         -         -         -         -         -         -           Common stock and capital in excess of par value         21,536         21,113         19,464         3,291         32,138         3,291         32,138	Other long-term assets				
Short-term debt       \$       281       \$       350       \$       312         Accounts payable       2,969       2,996       3,023         Accrued compensation and benefits       3,123       2,530       2,972         Accrued advertising       1,021       1,012       1,015         Deferred income       2,096       2,093       1,932         Other accrued liabilities       4,078       4,894       3,644         TOTAL CURRENT LIABILITIES       13,165       13,157       12,898         Long-term debt       13,165       13,157       13,136         Long-term debt       4,397       4,384       3,412         Other long-term liabilities       2,972       3,683       3,702         Stockholders' equity:       -       -       -       -         Preferred stock       -       -       -       -         Common stock and capital in excess of par value       21,536       21,113       19,464         Accumulated other comprehensive income (loss)       1,243       1,048       (399)         Retained earnings       35,477       33,291       32,138         TOTAL STOCKHOLDERS' EQUITY       58,256       55,452       51,203	TOTAL ASSETS	\$	92,358 \$	90,551	\$ 84,351
Short-term debt       \$       281       \$       350       \$       312         Accounts payable       2,969       2,996       3,023         Accrued compensation and benefits       3,123       2,530       2,972         Accrued advertising       1,021       1,012       1,015         Deferred income       2,096       2,093       1,932         Other accrued liabilities       4,078       4,894       3,644         TOTAL CURRENT LIABILITIES       13,165       13,157       12,898         Long-term debt       13,165       13,157       13,136         Long-term debt       4,397       4,384       3,412         Other long-term liabilities       2,972       3,683       3,702         Stockholders' equity:       -       -       -       -         Preferred stock       -       -       -       -         Common stock and capital in excess of par value       21,536       21,113       19,464         Accumulated other comprehensive income (loss)       1,243       1,048       (399)         Retained earnings       35,477       33,291       32,138         TOTAL STOCKHOLDERS' EQUITY       58,256       55,452       51,203	CURRENT LIABILITIES				
Accounts payable       2,969       2,996       3,023         Accrued compensation and benefits       3,123       2,530       2,972         Accrued advertising       1,021       1,012       1,015         Deferred income       2,096       2,093       1,932         Other accrued liabilities       4,078       4,894       3,644         TOTAL CURRENT LIABILITIES       13,165       13,157       12,898         Long-term debt       13,165       13,157       13,136         Long-term debt       2,972       3,683       3,702         Stockholders' equity:       -       -       -         Preferred stock       -       -       -         Common stock and capital in excess of par value       21,536       21,113       19,464         Accumulated other comprehensive income (loss)       1,243       1,048       (399)         Retained earnings       35,477       33,291       32,138         TOTAL STOCKHOLDERS' EQUITY       58,256       55,452       51,203		\$	281 \$	350	\$ 312
Accrued compensation and benefits       3,123       2,530       2,972         Accrued advertising       1,021       1,012       1,015         Deferred income       2,096       2,093       1,932         Other accrued liabilities       4,078       4,894       3,644         TOTAL CURRENT LIABILITIES       13,165       13,157       13,136         Long-term debt       13,165       13,157       13,136         Long-term deferred tax liabilities       4,397       4,384       3,412         Other long-term liabilities       2,972       3,683       3,702         Stockholders' equity:       -       -       -         Preferred stock       -       -       -         Common stock and capital in excess of par value       21,536       21,113       19,464         Accumulated other comprehensive income (loss)       1,243       1,048       (399)         Retained earnings       35,477       33,291       32,138         TOTAL STOCKHOLDERS' EQUITY       58,256       55,452       51,203	Accounts payable			2,996	
Accrued advertising       1,021       1,012       1,015         Deferred income       2,096       2,093       1,932         Other accrued liabilities       4,078       4,894       3,644         TOTAL CURRENT LIABILITIES       13,568       13,875       12,898         Long-term debt       13,165       13,157       13,136         Long-term deferred tax liabilities       4,397       4,384       3,412         Other long-term liabilities       2,972       3,683       3,702         Stockholders' equity:       -       -       -         Preferred stock       -       -       -         Common stock and capital in excess of par value       21,536       21,113       19,464         Accumulated other comprehensive income (loss)       1,243       1,048       (399)         Retained earnings       35,477       33,291       32,138         TOTAL STOCKHOLDERS' EQUITY       58,256       55,452       51,203					
Deferred income $2,096$ $2,093$ $1,932$ Other accrued liabilities $4,078$ $4,894$ $3,644$ TOTAL CURRENT LIABILITIES $13,568$ $13,875$ $12,898$ Long-term debt $13,165$ $13,157$ $13,136$ Long-term debt $13,165$ $13,157$ $13,136$ Long-term deferred tax liabilities $4,397$ $4,384$ $3,412$ Other long-term liabilities $2,972$ $3,683$ $3,702$ Stockholders' equity: $  -$ Preferred stock $  -$ Common stock and capital in excess of par value $21,536$ $21,113$ $19,464$ Accumulated other comprehensive income (loss) $1,243$ $1,048$ $(399)$ Retained earnings $35,477$ $33,291$ $32,138$ TOTAL STOCKHOLDERS' EQUITY $58,256$ $55,452$ $51,203$	-				
Other accrued liabilities       4,078       4,894       3,644         TOTAL CURRENT LIABILITIES       13,568       13,875       12,898         Long-term debt       13,165       13,157       13,136         Long-term debt       13,165       13,157       13,136         Long-term deferred tax liabilities       4,397       4,384       3,412         Other long-term liabilities       2,972       3,683       3,702         Stockholders' equity:       -       -       -         Preferred stock       -       -       -         Common stock and capital in excess of par value       21,536       21,113       19,464         Accumulated other comprehensive income (loss)       1,243       1,048       (399)         Retained earnings       35,477       33,291       32,138         TOTAL STOCKHOLDERS' EQUITY       58,256       55,452       51,203	-			2,093	
TOTAL CURRENT LIABILITIES       13,568       13,875       12,898         Long-term debt       13,165       13,157       13,136         Long-term deferred tax liabilities       4,397       4,384       3,412         Other long-term liabilities       2,972       3,683       3,702         Stockholders' equity:       -       -       -         Preferred stock       -       -       -         Common stock and capital in excess of par value       21,536       21,113       19,464         Accumulated other comprehensive income (loss)       1,243       1,048       (399)         Retained earnings       35,477       33,291       32,138         TOTAL STOCKHOLDERS' EQUITY       58,256       55,452       51,203	Other accrued liabilities				
Long-term deferred tax liabilities4,3974,3843,412Other long-term liabilities2,9723,6833,702Stockholders' equity: Preferred stockCommon stock and capital in excess of par value21,53621,11319,464Accumulated other comprehensive income (loss)1,2431,048(399)Retained earnings35,47733,29132,138TOTAL STOCKHOLDERS' EQUITY58,25655,45251,203	TOTAL CURRENT LIABILITIES		13,568	13,875	12,898
Long-term deferred tax liabilities4,3974,3843,412Other long-term liabilities2,9723,6833,702Stockholders' equity: Preferred stockCommon stock and capital in excess of par value21,53621,11319,464Accumulated other comprehensive income (loss)1,2431,048(399)Retained earnings35,47733,29132,138TOTAL STOCKHOLDERS' EQUITY58,25655,45251,203	Long-term debt		13.165	13.157	13.136
Other long-term liabilities2,9723,6833,702Stockholders' equity:Preferred stockCommon stock and capital in excess of par value21,53621,11319,464Accumulated other comprehensive income (loss)1,2431,048(399)Retained earnings35,47733,29132,138TOTAL STOCKHOLDERS' EQUITY58,25655,45251,203	•		·	· · · · · · · · · · · · · · · · · · ·	
Stockholders' equity: Preferred stock———Common stock and capital in excess of par value21,53621,11319,464Accumulated other comprehensive income (loss)1,2431,048(399)Retained earnings35,47733,29132,138TOTAL STOCKHOLDERS' EQUITY58,25655,45251,203					
Preferred stock         —         _	-		2	- ,	- )
Common stock and capital in excess of par value       21,536       21,113       19,464         Accumulated other comprehensive income (loss)       1,243       1,048       (399)         Retained earnings       35,477       33,291       32,138         TOTAL STOCKHOLDERS' EQUITY       58,256       55,452       51,203	* *			_	_
Accumulated other comprehensive income (loss)       1,243       1,048       (399)         Retained earnings       35,477       33,291       32,138         TOTAL STOCKHOLDERS' EQUITY       58,256       55,452       51,203					19,464
Retained earnings         35,477         33,291         32,138           TOTAL STOCKHOLDERS' EQUITY         58,256         55,452         51,203					(399)
TOTAL STOCKHOLDERS' EQUITY         58,256         55,452         51,203					
IOTAL LIABILITIES AND STOCKHOLDERS' EQUITY       \$ 92,358       \$ 90,551       \$ 84,351	TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	92,358 \$	90,551	\$ 84,351

# INTEL CORPORATION SUPPLEMENTAL FINANCIAL AND OTHER INFORMATION (In millions)

2013	Q3 2013	Q4 2012
11,646	\$ 11,373	\$ 12,477
8,441	 7,773	 5,685
20,087	\$ 19,146	\$ 18,162
852	\$ 891	\$ 694
1,244	 1,202	 1,238
2,096	\$ 2,093	\$ 1,932
1,667	\$ 1,729	\$ 1,641
263	\$ 268	\$ 272
289	\$ 292	\$ 364
(2,948)	\$ (2,866)	\$ (2,504)
(43)	\$ (498)	\$ (70)
(182)	\$ (133)	\$ (117)
(528)	\$ (536)	\$ (1,000)
287	\$ 272	\$ 139
_	\$ —	\$ 6,124
(1,121)	\$ (1,121)	\$ (1,119)
4,971	4,981	4,968
69	60	73
63	 59	 54
5,103	 5,100	 5,095
22	24	47
4.4	4.3	4.3
3.2	\$ 3.7	\$ 5.3
107.6	107.2	105.0

#### INTEL CORPORATION SUPPLEMENTAL OPERATING SEGMENT RESULTS

(In millions)

	Three Months Ended			<b>Twelve Months Ended</b>				
		Dec 28, 2013		Dec 29, 2012		Dec 28, 2013		Dec 29, 2012
Net Revenue								
PC Client Group	\$	8,560	\$	8,560	\$	33,039	\$	34,504
Data Center Group		2,998		2,776		11,238		10,511
Other Intel architecture operating segments		1,105		1,018		4,092		4,378
Software and services operating segments		683		636		2,502		2,381
All other		488		487		1,837		1,567
TOTAL NET REVENUE	\$	13,834	\$	13,477	\$	52,708	\$	53,341
Operating income (loss)								
PC Client Group	\$	3,395	\$	2,829	\$	11,827	\$	13,106
Data Center Group		1,462		1,317		5,164		5,020
Other Intel architecture operating segments		(620)		(495)		(2,445)		(1,377)
Software and services operating segments		38		(36)		1		(11)
All other		(726)		(460)		(2,256)		(2,100)
TOTAL OPERATING INCOME	\$	3,549	\$	3,155	\$	12,291	\$	14,638

In 2013, we completed a reorganization that transferred a portion of our wired connectivity business formerly included within the Data Center Group to the PC Client Group, as the technology from that portion of the business is primarily used for client connectivity. Prior period amounts have been adjusted retrospectively to reflect this new organization structure.

We reorganized our Intel Mobile Communications (IMC) businesses within the "other Intel architecture" operating segments to segment our focus on the phone business. As part of this reorganization, we separated the phone component business into the existing Phone Group operating segment and renamed the remaining mobile component business as the Multi-Comm operating segment.

Our operating segment results shown above are comprised of the following:

- PC Client Group: Delivering platforms designed for the notebook (including Ultrabook<sup>TM</sup> systems and convertibles), desktop (including all-in-ones and high-end enthusiast PCs), and certain tablet market segments; and wireless and wired connectivity products.
  - Data Center Group: Delivering platforms designed for the server, workstation, and storage computing market segments; and wired network connectivity products.
- Other Intel architecture operating segments consist of the following:

  - Intelligent Systems Group: Delivering platforms designed for embedded applications for communications, medical, automotive, industrial, retail, and other market segments. Multi Comm: Delivering mobile components such as baseband processors, radio frequency transceivers, WiFi, Bluetooth, global navigation satellite system, and power management chips.
  - Tablet Group: Delivering platforms designed for the tablet market segment.
  - Phone Group: Delivering platforms designed for the smartphone market segment; and phone components

  - Service Provider Group: Delivering gateway and set-top box components Netbook Group: Delivering platforms designed for the netbook market segment. New Devices Group: Delivering reference devices and technology platforms ready to be used by customers as well as System-on-Chip architecture specifically designed for wearable and other emerging compute opportunities.

  - Software and services operating segments consists of the following:
     McAfee: A wholly owned subsidiary delivering software products for endpoint security, network and content security, risk and compliance, and consumer and mobile security.
     Wind River Software Group: A wholly owned subsidiary delivering software optimized products for the embedded and mobile market segments.

  - Software and Services Group: Delivering software products and services that promote Intel Architecture as the platform of choice for software development.
- All other consists of the following:
  - Non-Volatile Memory Solutions Group: Delivering NAND flash memory products for use in a variety of devices.
  - Corporate: Revenue, expenses, and charges such as:
  - A portion of profit-dependent compensation and other expenses not allocated to the operating segments. Amounts included within restructuring and asset impairment charges.

  - Divested businesses for which discrete operating results are not reviewed by our CODM.
  - Results of operations of start-up businesses that support our initiatives, including our foundry business.
  - Acquisition-related costs, including amortization and any impairment of acquisition-related intangibles and goodwill.

#### INTEL CORPORATION SUPPLEMENTAL PLATFORM REVENUE INFORMATION

	Q4 2013 compared to Q3 2013	Q4 2013 compared to Q4 2012	2013 compared to 2012
PC Client Group Platform			
Unit Volumes	3%	3%	(3)%
Average Selling Prices	º⁄o	(2)%	%
Data Center Group Platform			
Unit Volumes	(3)%	1%	3%
Average Selling Prices	7%	7%	4%

PC Client Group Notebook and Desktop Platform Key Drivers
- Notebook platform volumes decreased 4% from 2012 to 2013
- Notebook platform average selling prices decreased 4% from 2012 to 2013
- Desktop platform volumes decreased 2% from 2012 to 2013
Desktop platform volumes decreased 2% from 2012 to 2013

- Desktop platform average selling prices increased 6% from 2012 to 2013

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#### CFO Commentary on Fourth-Quarter and Full Year 2013 Results

#### Summary

The fourth quarter came in consistent with expectations.

For the fourth quarter revenue came in at \$13.8B, up 3% from a year ago. PC Client Group revenue grew 2% quarter over quarter and was flat from a year ago. Our Data Center Group grew 3% quarter over quarter and 8% from a year ago. Relative to our expectations at the beginning of the quarter we saw higher PC Client Group revenue slightly offset by slower growth in our Data Center Group. Gross margin of 62% was flat to the third quarter and one point above the mid-point provided in the Outlook. Operating income for the fourth quarter was \$3.5B which was up 12% from a year ago. Earnings per share was 51 cents which is up 6% from a year ago.

For full year 2013 revenue was \$52.7B, gross margin was 60%, operating income was \$12.3B, net income was \$9.6B, and earnings per share was \$1.89. While the PC market was down on the year, we saw the market stabilize in the back half of the year with fourth quarter PC units up from a year ago. Additionally we saw strong tablet growth in the back half of the year, and inclusive of PC and tablets, our unit growth in the fourth quarter was up almost 10% from a year ago. Our Data Center Group continued to benefit from the build out of the cloud and our strong product portfolio and posted another year of growth.

The full year 2013 results when compared to the full year 2012 results were the following:

- Revenue of \$52.7B was down 1%, from \$53.3B
- Gross margin of 59.8% was down 2.3 points from 62.1%
- Operating income of \$12.3B was down 16% from \$14.6B
- Net income of \$9.6B was down 13% from \$11.0B
- Earnings per share of \$1.89 was down 11% from \$2.13

The fourth quarter 2013 results when compared to the fourth quarter from a year ago were the following:

- Revenue of \$13.8B was up 3%, from \$13.5B
- Gross margin of 62.0% was up 4.0 points from 58.0%
- Operating income of \$3.5B was up 12% from \$3.2B
- Net income of \$2.6B was up 6% from \$2.5B
- Earnings per share of \$0.51 was up 6% from \$0.48

#### Fourth Quarter 2013

#### Revenue

Revenue of \$13.8B was up 3% quarter over quarter and also 3% from a year ago. Combined PC Client Group and Data Center Group platform\* volumes are up 3% when compared to the third quarter. Platform\* average selling prices were approximately flat when compared to the third quarter.

- PC Client Group fourth quarter revenue of \$8.6B was up 2% from the third quarter with platform volumes up 3% and flat platform average selling prices. Year over year, PC Client Group revenue is flat with platform volume up 3% and platform average selling prices down 2%. On a year over year basis, desktop platform volume was up 7% and desktop platform average selling prices were up 5%. On a year on year basis, notebook platform volume is flat and notebook platform average selling prices were down 7%.
- The Data Center Group had revenue of \$3.0B, up 3% from the third quarter with platform volumes down 3% and platform average selling prices up 7%. Year over year, Data Center Group revenue was up 8% with platform volume up 1% and platform average selling prices up 7%.
- The other Intel architecture operating segments had revenue of \$1.1B, up 4% from the third quarter. Year over year, the other Intel architecture operating segments revenue is up 9%.
- The software and services operating segments had revenue of \$683M, up 10% from the third quarter. Year over year, the software and services operating segments revenue was up 7%.

#### **Gross Margin**

Gross margin dollars were \$8.6B, up approximately \$200M compared to the third quarter. Gross margin of 62.0% was flat to the third quarter and up 1 point when compared to the midpoint of the Outlook provided on October 15th.

Gross Margin Reconciliation: Q3'13 to Q4'13 (62.4% to 62.0%, down 0.4 point)

[note: point attributions are approximate]

- + 1.0 point: Lower platform\* unit costs
- - 0.5 point: Higher 14nm factory start-up
- - 0.5 point: Tablet impact

Gross Margin Reconciliation: Q4'13 Outlook to Q4'13 (61% +/- couple points to 62.0%, up 1 point)

[note: point attributions are approximate]

- + 0.5 point: Lower platform\* unit costs
- + 0.5 point: Higher platform\* volume

#### Gross Margin Reconciliation: Q4'12 to Q4'13 (58% to 62.0%, up 4.0 points)

When comparing to the fourth quarter from a year ago gross margin was up 4 points due to lower excess capacity charges, lower platform\* writeoffs (lower pre-qualification product costs and higher sell-through of previously non-qualified units), and lower platform\* unit costs, partially offset by higher 14nm factory start-up costs.

\*PC Client Group and Data Center Group microprocessors and chipsets

#### Spending

Spending for R&D and MG&A was \$4.8B, up approximately \$100M to the third quarter and up approximately \$100M from the Outlook provided in October. The increase relative to the third quarter is due to an increase in R&D spending and an increase in marketing on 2-in-1 devices. R&D and MG&A as a percentage of revenue was 35%, flat to the third quarter. Depreciation was \$1.7B, in line with expectations.

Restructuring and asset impairment charges in the fourth quarter were \$116M. These charges were a result of management actions to reduce workforce in response to the current business environment and to better align resources.

Amortization of acquisition related intangibles was \$74M, in line with expectations.

#### **Other Income Statement Items**

Gains and losses on equity investments and interest and other income was a net gain of \$2M, lower than the \$420M gain in the third quarter and flat with our Outlook of approximately zero.

The provision for taxes in the fourth quarter was at a 26.1% tax rate, up from our forecast of 25%.

#### **Balance Sheet and Cash Flow Items**

Cash flow from operations in the fourth quarter was approximately \$6.2B. On the balance sheet, total cash investments^^ ended the quarter at \$20.1B, up approximately \$1.0B from the third quarter. \$8.8B of the total \$20.1B total cash investments^^ is held by U.S. subsidiaries. During the fourth quarter we paid \$1.1B in dividends, purchased \$2.9B in capital assets, and repurchased \$528M in stock. Total inventories were down \$361M compared to the third quarter.

#### **Other Items**

The total number of employees was approximately flat from the third quarter at 108K.

Diluted shares outstanding increased by 3M shares from the third quarter and increased by 8M shares from the fourth quarter a year ago.

#### Full Year 2013

#### Revenue

Revenue of \$52.7B was down 1% from a year ago. Combined PC Client Group and Data Center Group platform\* volume was down 3% from a year ago. Platform\* average selling prices were up 2% from 2012.

- The PC Client Group had revenue of \$33.0B, down 4% year over year. PC Client Group platform volume was down 3% year on year. PC Client Group platform average selling prices were flat to 2012. Notebook platform volume was down 4% year on year and notebook platform average selling prices down 4% from 2012. Desktop platform volume was down 2% year on year with desktop platform average selling prices up 6% from 2012.
- The Data Center Group had revenue of \$11.2B, up 7% from 2012. Data Center Group platform volume was up 3% year on year. Data Center Group platform average selling prices were up 4% from 2012.
- The other Intel architecture operating segments had revenue of \$4.1B, down 7% year over year. The year on year decline is driven by lower netbook sales.
- The software and services operating segments had revenue of \$2.5B in 2013, up 5% year over year.

\*PC Client Group and Data Center Group microprocessors and chipsets

^^ Cash and cash equivalents, short-term investments, and marketable debt instruments included in trading assets

#### **Gross Margin**

Gross margin dollars were \$31.5B, down \$1.6B from 2012. Gross margin of 59.8% was down 2.3 points from 2012, driven by higher factory startup costs.

#### Spending

Spending for R&D and MG&A was \$18.7B, up 3% from 2012 primarily as a result of increased investment in research and development. R&D and MG&A as a percentage of revenue was 35%, up approximately 1 point from 2012.

R&D spending was \$10.6B, up 5% from 2012.

MG&A spending was \$8.1B, flat from 2012.

Depreciation was \$6.8B, up from \$6.4B in 2012.

Restructuring and asset impairment charges for 2013 were \$240M. These charges were a result of several management actions to reduce workforce, exit certain businesses and close facilities in response to the current business environment and to better align resources.

Amortization of acquisition related intangibles was \$291M, down from \$308M in 2012.

#### **Other Income Statement Items**

Gains and losses on equity investments and interest and other income was a net gain of \$320M, higher than the \$235M gain in 2012.

The effective tax rate for 2013 was 23.7%, down from 26.0% in 2012 driven by higher R&D tax credits.

#### **Balance Sheet and Cash Flow Items**

Cash flow from operations in 2013 was approximately \$20.9B. On the balance sheet, total cash investments<sup>^</sup> ended the year at \$20.1B, up \$1.9B from 2012. During 2013, we paid approximately \$4.5B in dividends, purchased \$10.7B in capital assets, repurchased \$2.1B in stock. Total inventories were down approximately \$562M from a year ago.

#### **Other Items**

We added approximately 2.5K employees in 2013, bringing the total number of employees to approximately 108K.

^^ Cash and cash equivalents, short-term investments, and marketable debt instruments included in trading assets

#### Q1 2014 Outlook

Intel's Business Outlook for the first quarter does not include the effect of any business combinations, asset acquisitions, divestitures, or other investments that may be completed after January 16th. The mid-point of the forecast ranges will be referred to when making comparisons to specific periods.

#### Revenue

Revenue is expected to be \$12.8B, plus or minus \$500M in the first quarter. The midpoint of this range is down 7% from the fourth quarter. This decline is in line with the average seasonal decline for the first quarter.

#### **Gross Margin**

Gross margin in the first quarter is expected to be 59%, plus or minus a couple points, down 3.0 points from the fourth quarter.

Gross Margin Reconciliation: Q4'13 to Q1'14 Outlook (62.0% to 59% +/- a couple points)

[note: point attributions are approximate]

- - 1.5 points: Higher platform\* write-offs (primarily higher pre-qualification
  - product costs for Broadwell)
- 1.0 point: Lower platform\* volumes
- - 0.5 point: Miscellaneous

#### Spending

Spending for R&D and MG&A in the first quarter is expected to be approximately \$4.8B, flat from the fourth quarter.

Depreciation is forecast to be approximately \$1.7B, flat from the fourth quarter.

Restructuring and asset impairment charges are forecast to be approximately \$200M.

Amortization of acquisition-related intangibles is forecast to be approximately \$70M.

#### **Other Income Statement Items**

Gains and losses from equity investments and interest and other income are expected to be a net gain of approximately \$25M, compared to a net gain of \$2M in the fourth quarter.

\*PC Client Group and Data Center Group microprocessors and chipsets

#### 2014 Outlook

Intel's Business Outlook for full year 2014 does not include the effect of any business combinations, asset acquisitions, divestitures or other investments that may be completed after January 16th.

#### Revenue

Revenue for the year is expected to be approximately flat.

#### **Gross Margin**

Gross margin for the year is expected to be 60%, plus or minus a few points, flat to 2013.

Gross Margin Reconciliation: 2013 to 2014 Outlook (59.8% to 60% +/- a few points)

[note: point attributions are approximate]

- + 2.0 points: Lower factory start-up costs
- + 1.0 point: Lower platform\* unit costs
- - 1.5 points: Tablet impact
- - 0.5 point: NAND impact
- - 0.5 point: Higher platform\* write-offs (primarily pre-qualification product costs)

#### Spending

Spending for R&D and MG&A for the year is expected to be \$18.6B, plus or minus \$200M, approximately flat to 2013.

R&D spending is expected to be approximately \$10.5B, approximately flat 2013.

MG&A is expected to be approximately \$8.1B, approximately flat to 2013.

Amortization of acquisition-related intangibles is forecast to be approximately \$300M.

Depreciation is forecast to be approximately \$7.4B +/- \$100M.

#### **Other Income Statement Items**

The tax rate for 2014 is expected to be 27%, which is up 3.3 points from 2013 driven by lack of R&D tax credit.

#### **Balance Sheet and Cash Flow Items**

Capital spending for 2014 is forecast to be \$11.0B plus or minus \$500M, approximately flat to 2013.

\*PC Client Group and Data Center Group microprocessors and chipsets

#### **Risk Factors**

The above statements and any others in this document that refer to plans and expectations for the first quarter, the year and the future are forward-looking statements that involve a number of risks and uncertainties. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," "may," "will," "should" and their variations identify forward-looking statements. Statements that refer to or are based on projections, uncertain events or assumptions also identify forward-looking statements. Many factors could affect Intel's actual results, and variances from Intel's current expectations regarding such factors could cause actual results to differ materially from those expressed in these forward-looking statements. Intel presently considers the following to be the important factors that could cause actual results to differ materially from the company's expectations.

- Demand could be different from Intel's expectations due to factors including changes in business and economic conditions; customer
  acceptance of Intel's and competitors' products; supply constraints and other disruptions affecting customers; changes in customer order
  patterns including order cancellations; and changes in the level of inventory at customers. Uncertainty in global economic and financial
  conditions poses a risk that consumers and businesses may defer purchases in response to negative financial events, which could
  negatively affect product demand and other related matters.
- Intel operates in intensely competitive industries that are characterized by a high percentage of costs that are fixed or difficult to reduce in the short term and product demand that is highly variable and difficult to forecast. Revenue and the gross margin percentage are affected by the timing of Intel product introductions and the demand for and market acceptance of Intel's products; actions taken by Intel's competitors, including product offerings and introductions, marketing programs and pricing pressures and Intel's response to such actions; and Intel's ability to respond quickly to technological developments and to incorporate new features into its products.
- The gross margin percentage could vary significantly from expectations based on capacity utilization; variations in inventory valuation, including variations related to the timing of qualifying products for sale; changes in revenue levels; segment product mix; the timing and execution of the manufacturing ramp and associated costs; start-up costs; excess or obsolete inventory; changes in unit costs; defects or disruptions in the supply of materials or resources; product manufacturing quality/yields; and impairments of long-lived assets, including manufacturing, assembly/test and intangible assets.
- The tax rate expectation is based on current tax law and current expected income. The tax rate may be affected by the jurisdictions in which profits are determined to be earned and taxed; changes in the estimates of credits, benefits and deductions; the resolution of issues arising from tax audits with various tax authorities, including payment of interest and penalties; and the ability to realize deferred tax assets.
- Gains or losses from equity securities and interest and other could vary from expectations depending on gains or losses on the sale, exchange, change in the fair value or impairments of debt and equity investments; interest rates; cash balances; and changes in fair value of derivative instruments.
- Intel's results could be affected by adverse economic, social, political and physical/infrastructure conditions in countries where Intel, its customers or its suppliers operate, including military conflict and other security risks, natural disasters, infrastructure disruptions, health concerns and fluctuations in currency exchange rates.
- Expenses, particularly certain marketing and compensation expenses, as well as restructuring and asset impairment charges, vary depending on the level of demand for Intel's products and the level of revenue and profits.
- Intel's results could be affected by the timing of closing of acquisitions and divestitures.

• Intel's results could be affected by adverse effects associated with product defects and errata (deviations from published specifications), and by litigation or regulatory matters involving intellectual property, stockholder, consumer, antitrust, disclosure and other issues, such as the litigation and regulatory matters described in Intel's SEC reports. An unfavorable ruling could include monetary damages or an injunction prohibiting Intel from manufacturing or selling one or more products, precluding particular business practices, impacting Intel's ability to design its products, or requiring other remedies such as compulsory licensing of intellectual property.

A detailed discussion of these and other factors that could affect Intel's results is included in Intel's SEC filings, including the company's most recent reports on Form 10-Q and Form 10-K.