#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

**Date of Report:** April 15, 2014 (Date of earliest event reported)

#### INTEL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware000-0621794-1672743(State or other jurisdiction of incorporation)(Commission File Number)(IRS Employer Identification No.)

#### 2200 Mission College Blvd., Santa Clara, California

95054-1549

(Address of principal executive offices)

(Zip Code)

#### (408) 765-8080

(Registrant's telephone number, including area code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions ( <i>see</i> General Instruction A.2. below):
] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
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[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4c))

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

#### Item 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Attached hereto as Exhibit 99.1 and incorporated by reference herein is financial information for Intel Corporation for the quarter ended March 29, 2014 and forward-looking statements relating to 2014 and the second quarter of 2014 as presented in a press release of April 15, 2014.

Attached hereto as Exhibit 99.2 and incorporated by reference herein is financial information and commentary by Stacy J. Smith, Executive Vice President and Chief Financial Officer of Intel Corporation for the quarter ended March 29, 2014 and forward-looking statements relating to 2014 and the second quarter of 2014 as posted on the company's investor website, intc.com, on April 15, 2014.

The information in this report shall not be treated as filed for purposes of the Securities Exchange Act of 1934, as amended.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

INTEL CORPORATION

(Registrant)

Date: April 15, 2014 By: /s/ Cary I. Klafter

Cary I. Klafter Corporate Secretary Intel Corporation 2200 Mission College Blvd. Santa Clara, CA 95054-1549



### Intel Reports First-Quarter Revenue of \$12.8 Billion Operating Income of \$2.5 Billion, Up 1 Percent Year-Over-Year

- PC Client Group revenue of \$7.9 billion, down 1 percent year-over-year
- Data Center Group revenue of \$3.1 billion, up 11 percent year-over-year
- Net Income of \$1.9 billion, down 5 percent year-over-year
- EPS of 38 cents, down 5 percent year-over-year

SANTA CLARA, Calif., April 15, 2014 -- Intel Corporation today reported first-quarter revenue of \$12.8 billion, operating income of \$2.5 billion, net income of \$1.9 billion and EPS of 38 cents. The company generated approximately \$3.5 billion in cash from operations, paid dividends of \$1.1 billion, and used \$545 million to repurchase 22 million shares of stock.

"In the first quarter we saw solid growth in the data center, signs of improvement in the PC business, and we shipped 5 million tablet processors, making strong progress on our goal of 40 million tablets for 2014," said Intel CEO Brian Krzanich. "Additionally, we demonstrated our further commitment to grow in the enterprise with a strategic technology and business collaboration with Cloudera, we introduced our second-generation LTE platform with CAT6 and other advanced features, and we shipped our first Quark products for the Internet of Things."

#### Q1 Key Business Unit Trends

- PC Client Group revenue of \$7.9 billion, down 8 percent sequentially and down 1 percent year-over-year.
- Data Center Group revenue of \$3.1 billion, down 5 percent sequentially and up 11 percent year-over-year.
- Internet of Things Group revenue of \$482 million, down 10 percent sequentially and up 32 percent year-over-year.
- Mobile and Communications Group revenue of \$156 million, down 52 percent sequentially and down 61 percent year-over-year.
- Software and services operating segments revenue of \$553 million, down 6 percent sequentially and up 6 percent year-over-year.

	Financial Compa	arison						
Quarterly								
	Q1 2014	Q4 2013	vs. Q4 2013					
Revenue	\$12.8 billion	\$13.8 billion	down 8%					
Gross Margin	59.7%	62.0%	down 2.3 pts.					
R&D and MG&A	\$4.9 billion	\$4.8 billion	up 1%					
Operating Income	\$2.5 billion	\$3.5 billion	down 29%					
Tax Rate	27.7%	26.1%	up 1.6 pts.					
Net Income	\$1.9 billion	\$2.6 billion	down 26%					
Earnings Per Share	38 cents	51 cents	down 25%					

#### **Business Outlook**

Intel's Business Outlook does not include the potential impact of any business combinations, asset acquisitions, divestitures, strategic investments and other significant transactions that may be completed after April 15.

#### O2 2014

- Revenue: \$13.0 billion, plus or minus \$500 million.
- Gross margin percentage: 63 percent, plus or minus a couple of percentage points.
- R&D plus MG&A spending: approximately \$4.8 billion.
- Restructuring charges: approximately \$100 million.
- Amortization of acquisition-related intangibles: approximately \$75 million.
- Impact of equity investments and interest and other: approximately \$75 million.
- Depreciation: approximately \$1.9 billion.

#### Full-Year 2014

- Revenue: approximately flat, unchanged from prior expectations.
- Gross margin percentage: 61 percent, plus or minus a few percentage points, 1 percentage point higher than prior expectations.
- R&D plus MG&A spending: \$18.9 billion, plus or minus \$200 million, higher than prior expectations of \$18.6 billion.
- Amortization of acquisition-related intangibles: approximately \$300 million, unchanged from prior expectations.
- Depreciation: approximately \$7.4 billion, unchanged from prior expectations.
- Tax rate: approximately 27 percent for each of the remaining quarters of the year.
- Full-year capital spending: \$11.0 billion, plus or minus \$500 million, unchanged from prior expectations.

For additional information regarding Intel's results and Business Outlook, please see the CFO commentary at: www.intc.com/results.cfm.

#### Status of Business Outlook

Intel's Business Outlook is posted on intc.com and may be reiterated in public or private meetings with investors and others. The Business Outlook will be effective through the close of business on June 13 unless earlier updated; except that the Business Outlook for amortization of acquisition-related intangibles, impact of equity investments and interest and other, restructuring charges, and tax rate, will be effective only through the close of business on April 22. Intel's Quiet Period will start from the close of business on June 13 until publication of the company's second-quarter earnings release, scheduled for July 15, 2014. During the Quiet Period, all of the Business Outlook and other forward-looking statements disclosed in the company's news releases and filings with the SEC should be considered as historical, speaking as of prior to the Quiet Period only and not subject to an update by the company.

#### **Risk Factors**

The above statements and any others in this document that refer to plans and expectations for the second quarter, the year and the future are forward-looking statements that involve a number of risks and uncertainties. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," "may," "will," "should" and their variations identify forward-looking statements. Statements that refer to or are based on projections, uncertain events or assumptions also identify forward-looking statements. Many factors could affect Intel's actual results, and variances from Intel's current expectations regarding such factors could cause actual results to differ materially from those expressed in these forward-looking statements. Intel presently considers the following to be important factors that could cause actual results to differ materially from the company's expectations.

- Demand for Intel's products is highly variable and, in recent years, Intel has experienced declining orders in the traditional PC market segment. Demand could be different from Intel's expectations due to factors including changes in business and economic conditions; consumer confidence or income levels; customer acceptance of Intel's and competitors' products; competitive and pricing pressures, including actions taken by competitors; supply constraints and other disruptions affecting customers; changes in customer order patterns including order cancellations; and changes in the level of inventory at customers.
- Intel operates in highly competitive industries and its operations have high costs that are either fixed or difficult to reduce in the short term.
- Intel's gross margin percentage could vary significantly from expectations based on capacity utilization; variations in inventory valuation, including variations related to the timing of qualifying products for sale; changes in revenue levels; segment product mix; the timing and execution of the manufacturing ramp and associated costs; excess or obsolete inventory; changes in unit costs; defects or disruptions in the supply of materials or resources; and product manufacturing quality/yields. Variations in gross margin may also be caused by the timing of Intel product introductions and related expenses, including marketing expenses, and Intel's ability to respond quickly to technological developments and to introduce new products or incorporate new features into existing products, which may result in restructuring and asset impairment charges.
- The tax rate expectation is based on current tax law and current expected income. The tax rate may be affected by the jurisdictions in which profits are determined to be earned and taxed; changes in the estimates of credits, benefits and deductions; the resolution of issues arising from tax audits with various tax authorities, including payment of interest and penalties; and the ability to realize deferred tax assets.
- Gains or losses from equity securities and interest and other could vary from expectations depending on gains or losses on the sale, exchange, change in the fair value or impairments of debt and equity investments; interest rates; cash balances; and changes in fair value of derivative instruments.

- Intel's results could be affected by adverse economic, social, political and physical/infrastructure conditions in countries where Intel, its customers or its suppliers operate, including military conflict and other security risks, natural disasters, infrastructure disruptions, health concerns and fluctuations in currency exchange rates.
- Intel's results could be affected by the timing of closing of acquisitions, divestitures and other significant transactions.
- Intel's results could be affected by adverse effects associated with product defects and errata (deviations from published specifications), and by litigation or regulatory matters involving intellectual property, stockholder, consumer, antitrust, disclosure and other issues, such as the litigation and regulatory matters described in Intel's SEC filings. An unfavorable ruling could include monetary damages or an injunction prohibiting Intel from manufacturing or selling one or more products, precluding particular business practices, impacting Intel's ability to design its products, or requiring other remedies such as compulsory licensing of intellectual property.

A detailed discussion of these and other factors that could affect Intel's results is included in Intel's SEC filings, including the company's most recent report on Form 10-K.

#### **Earnings Webcast**

Intel will hold a public webcast at 2 p.m. PDT today on its Investor Relations website at <a href="www.intc.com">www.intc.com</a>. A webcast replay and MP3 download will also be available on the site.

Intel plans to report its earnings for the second quarter of 2014 on July 15, 2014. Immediately following the earnings report, the company plans to publish a commentary by Stacy J. Smith, Executive Vice President and Chief Financial Officer, at <a href="www.intc.com/results.cfm">www.intc.com/results.cfm</a>. A public webcast of Intel's earnings conference call will follow at 2 p.m. PDT at <a href="www.intc.com">www.intc.com</a>.

#### **About Intel**

Intel (NASDAQ: INTC) is a world leader in computing innovation. The company designs and builds the essential technologies that serve as the foundation for the world's computing devices. Additional information about Intel is available at <a href="newsroom.intel.com">newsroom.intel.com</a> and <a href="blogs.intel.com">blogs.intel.com</a>.

Intel, the Intel logo and Core are trademarks of Intel Corporation in the United States and other countries. \*Other names and brands may be claimed as the property of others.

# INTEL CORPORATION CONSOLIDATED SUMMARY STATEMENT OF INCOME DATA (In millions, except per share amounts)

			Three	Months Ended	
		Mar 29, 2014		Dec 28, 2013	Mar 30, 2013
NET REVENUE	\$	12,764	\$	13,834	\$ 12,580
Cost of sales		5,138		5,263	5,514
GROSS MARGIN	_	7,626		8,571	 7,066
Research and development		2,846		2,826	2,527
Marketing, general and administrative		2,037		2,006	1,947
R&D AND MG&A		4,883		4,832	4,474
Restructuring and asset impairment charges		137		116	_
Amortization of acquisition-related intangibles		73		74	73
OPERATING EXPENSES		5,093		5,022	4,547
OPERATING INCOME		2,533		3,549	2,519
Gains (losses) on equity investments, net		48		34	(26)
Interest and other, net		112		(32)	(50)
INCOME BEFORE TAXES		2,693		3,551	2,443
Provision for taxes		746		926	398
NET INCOME	\$	1,947	\$	2,625	\$ 2,045
BASIC EARNINGS PER COMMON SHARE	\$	0.39	\$	0.53	\$ 0.41
DILUTED EARNINGS PER COMMON SHARE	\$	0.38	\$	0.51	\$ 0.40
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:					
BASIC		4,974		4,971	4,948
DILUTED		5,117		5,103	5,080

- more -

# INTEL CORPORATION CONSOLIDATED SUMMARY BALANCE SHEET DATA (In millions)

	1	Mar 29, 2014		Dec 28, 2013		
CURRENT ASSETS			-			
Cash and cash equivalents	\$	4,777	\$	5,674		
Short-term investments		5,234		5,972		
Trading assets		9,035		8,441		
Accounts receivable, net		3,505		3,582		
Inventories:						
Raw materials		463		458		
Work in process		1,803		1,998		
Finished goods		1,497		1,716		
		3,763		4,172		
Deferred tax assets		2,507		2,594		
Other current assets		1,733		1,649		
TOTAL CURRENT ASSETS		30,554		32,084		
Property, plant and equipment, net		32,502		31,428		
Marketable equity securities		6,085		6,221		
Other long-term investments		1,765		1,473		
Goodwill		10,617		10,513		
Identified intangible assets, net		4,936		5,150		
Other long-term assets		5,446		5,489		
TOTAL ASSETS	\$	91,905	\$	92,358		
CURRENT LIABILITIES						
Short-term debt	\$	36	\$	281		
Accounts payable		3,010		2,969		
Accrued compensation and benefits		1,979		3,123		
Accrued advertising		1,019		1,021		
Deferred income		2,171		2,096		
Other accrued liabilities		5,293		4,078		
TOTAL CURRENT LIABILITIES		13,508		13,568		
Long-term debt		13,172		13,165		
Long-term deferred tax liabilities		4,302		4,397		
Other long-term liabilities		2,868		2,972		
Stockholders' equity:						
Preferred stock		_		_		
Common stock and capital in excess of par value		22,166		21,536		
Accumulated other comprehensive income (loss)		1,156		1,243		
Retained earnings		34,733		35,477		
TOTAL STOCKHOLDERS' EQUITY		58,055		58,256		
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	91,905	\$	92,358		

### INTEL CORPORATION SUPPLEMENTAL FINANCIAL AND OTHER INFORMATION (In millions)

	Q1 2014	Q4 2013	Q1 2013
CASH INVESTMENTS:	 	 	
Cash and short-term investments	\$ 10,011	\$ 11,646	\$ 10,021
Trading assets	9,035	8,441	7,052
Total cash investments	\$ 19,046	\$ 20,087	\$ 17,073
CURRENT DEFERRED INCOME:			
Deferred income on shipments of components to distributors	\$ 928	\$ 852	\$ 705
Deferred income from software and services group	1,243	1,244	1,196
Total current deferred income	\$ 2,171	\$ 2,096	\$ 1,901
SELECTED CASH FLOW INFORMATION:			
Depreciation	\$ 1,720	\$ 1,667	\$ 1,682
Share-based compensation	\$ 283	\$ 263	\$ 295
Amortization of intangibles	\$ 287	\$ 289	\$ 382
Capital spending*	\$ (2,689)	\$ (2,948)	\$ (2,174)
Net cash (used)/received for acquisitions/divestitures	\$ 42	\$ (43)	\$ (98)
Investments in non-marketable equity instruments	\$ (144)	\$ (182)	\$ (35)
Stock repurchase program	\$ (545)	\$ (528)	\$ (533)
Proceeds from sales of shares to employees & excess tax benefit	\$ 486	\$ 287	\$ 466
Dividends paid	\$ (1,119)	\$ (1,121)	\$ (1,114)
EARNINGS PER COMMON SHARE INFORMATION:			
Weighted average common shares outstanding - basic	4,974	4,971	4,948
Dilutive effect of employee equity incentive plans	76	69	78
Dilutive effect of convertible debt	67	63	54
Weighted average common shares outstanding - diluted	5,117	 5,103	5,080
STOCK BUYBACK:			
Shares repurchased	22	22	25
Cumulative shares repurchased (in billions)	4.4	4.4	4.3
Remaining dollars authorized for buyback (in billions)	\$ 2.6	\$ 3.2	\$ 4.8
OTHER INFORMATION:			
Employees (in thousands)	106.3	107.6	105.4

<sup>\* \$117</sup> million of equipment received in Q1 2014 is excluded from capital spending. This equipment was prepaid in 2010 and 2011, and was reflected as cash from operations in the respective periods in which the cash was paid.

## INTEL CORPORATION SUPPLEMENTAL OPERATING SEGMENT RESULTS

(In millions)

	Three Months Ended						Twelve Months Ended					
		Mar 29, 2014		Dec 28, 2013		Sep 28, 2013	Jun 29, 2013		Mar 30, 2013	 Dec 28, 2013		Dec 29, 2012
Net Revenue												
PC Client Group	\$	7,941	\$	8,616	\$	8,440	\$ 8,160	\$	8,054	\$ 33,270	\$	34,688
Data Center Group		3,087		3,262		3,178	2,944		2,777	12,161		11,219
Internet of Things Group		482		538		464	434		365	1,801		1,600
Mobile and Communications Group		156		326		353	292		404	1,375		1,791
Software and services operating segments		553		591		545	534		520	2,190		2,072
All other		545		501		503	447		460	1,911		1,971
TOTAL NET REVENUE	\$	12,764	\$	13,834	\$	13,483	\$ 12,811	\$	12,580	\$ 52,708	\$	53,341
Operating income (loss)												
PC Client Group	\$	2,802	s	3,374	\$	3,243	\$ 2,646	\$	2,488	\$ 11,751	\$	13,008
Data Center Group		1,317	•	1,603		1,520	1,302	•	1,144	5,569	•	5,231
Internet of Things Group		123		208		152	123		67	550		278
Mobile and Communications Group		(929)		(874)		(810)	(761)		(703)	(3,148)		(1,776)
Software and services operating segments		(7)		30		1	(1)		(6)	24		12
All other		(773)		(792)		(602)	(590)		(471)	(2,455)		(2,115)
TOTAL OPERATING INCOME	\$	2,533	\$	3,549	\$	3,504	\$ 2,719	\$	2,519	\$ 12,291	\$	14,638

In the first three months of 2014, we formed the Internet of Things Group, which includes platforms and software optimized for the Internet of Things market segment. Additionally, we changed our organizational structure to align with our critical objectives, which changed information that our Chief Operating Decision Maker (CODM) reviews for purposes of allocating resources and assessing performance. After the reorganization, we have nine operating segments: PC Client Group, Data Center Group, Internet of Things Group, Mobile and Communication Group, McAfee, Software and Services Group, Non-Volatile Memory Solutions Group, Netbook Group, and New Devices Group. All prior-period amounts have been adjusted retrospectively to reflect these operating segment changes, as well as other minor reorganizations.

Our operating segment results shown above are comprised of the following:

- PC Client Group: Delivering platforms designed for the notebook (including Ultrabook<sup>TM</sup> devices and 2 in 1 systems) and the desktop (including all-in-ones and high-end enthusiast PCs); wireless and wired connectivity products; as well as home gateway and set-top box components.
- Data Center Group: Delivering platforms designed for the server, workstation, networking and storage computing market segments.
- Internet of Things Group: Delivering platforms designed for embedded applications for medical, automotive, industrial, retail, and other market segments; as well as software-optimized products for the embedded and mobile market segments.
- Mobile and Communications Group: Delivering platforms designed for the tablet and smartphone market segments; and mobile communications components such as baseband processors, radio frequency transceivers, Wi-Fi, Bluetooth\*, global navigation satellite systems, and power management chips.
- Software and services operating segments consists of the following:
  - · McAfee: A wholly owned subsidiary delivering software products for endpoint security, network and content security, risk and compliance, and consumer and mobile security.
  - · Software and Services Group: Delivering software products and services that promote Intel architecture as the platform of choice for software development.
- · All other category includes revenue, expenses, and charges such as:
  - · Results of operations from our Non-Volatile Memory Solutions Group, Netbook Group, and New Devices Group;
  - · Amounts included within restructuring and asset impairment charges;
- A portion of profit-dependent compensation and other expenses not allocated to the operating segments;
- Divested businesses for which discrete operating results are not regularly reviewed by our CODM;
- $\circ \quad \text{Results of operations of startup businesses that support our initiatives, including our foundry business;} \\$
- $\circ \quad \text{Acquisition-related costs, including amortization and any impairment of acquisition-related intangibles and goodwill.}$

#### INTEL CORPORATION SUPPLEMENTAL PLATFORM REVENUE INFORMATION

	Q1 2014 compared to Q4 2013	Q1 2014 compared to Q1 2013
PC Client Group Platform		
Unit Volumes	(8)%	1%
Average Selling Prices	(1)%	(3)%
Data Center Group Platform		
Unit Volumes	(7)%	3%
Average Selling Prices	1%	8%

- PC Client Group Notebook and Desktop Platform Key Drivers

   Notebook platform volumes increased 2% from Q1 2013 to Q1 2014

   Notebook platform average selling prices decreased 8% from Q1 2013 to Q1 2014

   Desktop platform volumes flat from Q1 2013 to Q1 2014

   Desktop platform average selling prices increased 4% from Q1 2013 to Q1 2014

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#### **CFO Commentary on First-Quarter 2014 Results**

#### **Summary**

The first quarter came in consistent with expectations, demonstrating financial growth and a solid start to the year.

First-quarter revenue of \$12.8B was consistent with our expectations and up 1% from a year ago. Gross margin of 60% was down two points from the fourth quarter and one point above our guidance driven by lower factory startup on 14nm and other non-production cost of sales. Spending came in at \$4.9B, \$100M above the prior outlook driven primarily by a current-period charge related to ongoing litigation. Operating income for the first quarter was \$2.5B, up 1% from a year ago. Earnings per share was 38 cents. As we look forward to the second quarter of 2014, we are forecasting the midpoint of the revenue range at \$13.0B, up 2% from the first quarter. This forecast is in line with the average seasonal increase for the second quarter. We are forecasting the midpoint of the gross margin range for the second quarter to be 63 percent, a three point increase from the first quarter. This is primarily driven by lower factory start-up costs as we ramp 14nm, higher platform\* volumes, and lower platform\* write-offs as we qualify the first 14nm products. This is partially offset by the increase in tablet volume and the related contra revenue dollars.

The first quarter 2014 results when compared to the first quarter from a year ago were:

- Revenue of \$12.8B was up 1% from \$12.6B
- Gross margin of 59.7% was up 3.5 points from 56.2%
- Operating income of \$2.5B was up 1% from \$2.5B
- Net income of \$1.9B was down 5% from \$2.0B
- Earnings per share of 38 cents was down 5% from 40 cents

\*PC Client Group and Data Center Group microprocessors and chipsets

#### First Quarter 2014

#### Revenue

Revenue of \$12.8B was down 8% sequentially and up 1% from a year ago. Total platform\* volumes, across PC and Data Center, were down 8% when compared to the fourth quarter. Total platform\* average selling prices were flat when compared to the fourth quarter.

- PC Client Group had revenue of \$7.9B, down 1% year over year. PC Client Group platform volumes were up 1% and platform average selling prices were down 3% from a year ago. Relative to the fourth quarter, PC Client Group revenue was down 8% with platform volumes down 8% and platform average selling prices down 1%. On a year-on-year basis, desktop platform volumes were flat and desktop platform average selling prices were up 4%. On a year-on-year basis, notebook platform volumes were up 2% and notebook platform average selling prices were down 8%.
- Data Center Group had revenue of \$3.1B, up 11% on a year-on-year basis. Platform volumes were up 3% and platform average selling prices were up 8% over this same horizon. Data Center Group revenue was down 5% from the fourth quarter with platform volumes down 7% and platform average selling prices up 1%.
- Internet of Things Group had revenue of \$482M, up 32% on a year-over-year basis, and down 10% from the fourth quarter.
- Mobile and Communications Group had revenue of \$156M, down 61% on a year-over-year basis, and down 52% from the fourth quarter.
- The software and services operating segments had revenue of \$553M, up 6% on a year-over-year basis, and down 6% from the fourth quarter.
- All other operating segments had revenue of \$545M, up 18% on a year-over-year basis, and up 9% from the fourth quarter.

#### **Gross Margin**

Gross margin dollars were \$7.6B, down \$945M compared to the fourth quarter. Gross margin of 59.7% was 2.3 points lower than the fourth quarter and up approximately 1.0 point when compared to the midpoint of the Outlook provided on Jan. 16.

#### Gross Margin Reconciliation: Q4'13 to Q1'14 (62.0% to 59.7%, down 2.3 points)

[note: point attributions are approximate]

• - 1.5 points: Higher platform\* write-offs (primarily higher pre-qualification product costs on Broadwell and lower sell-through of previously non-qualified units)

- 1.0 point: Lower platform\* volumes
+ 0.5 point: Lower factory start-up costs

#### Gross Margin Reconciliation: Q1'14 Outlook to Q1'14 (59% +/- couple points to 59.7%, up ~1.0 point)

[note: point attributions are approximate]

• + 1.0 point: Lower factory start-up and other non-production cost of sales

#### Gross Margin Reconciliation: Q1'13 to Q1'14 (56.2% to 59.7%, up 3.5 points)

When compared to the first quarter from a year ago, gross margin was up 3.5 points primarily due to lower platform\* unit costs on 22nm and lower excess capacity charges partially offset by the ramp of tablet volume.

\*PC Client Group and Data Center Group microprocessors and chipsets

#### **Spending**

Spending for R&D and MG&A was \$4.9B, up \$100M from the Outlook provided in January. This overage was primarily driven by a current-period charge related to ongoing litigation. R&D and MG&A as a percentage of revenue was 38.3%, up from the fourth quarter.

Depreciation was \$1.7B, in line with expectations.

Amortization of acquisition-related intangibles was \$73M, in line with expectations.

#### **Other Income Statement Items**

Gains and losses on equity investments and interest and other income was a net gain of \$160M, higher than the \$2M gain in the fourth quarter and higher than our Outlook of a \$25M net gain. The increase relative to the fourth quarter was driven primarily by the gain on the sale of Intel Media.

The provision for taxes in the first quarter was at a 27.7% tax rate, in line with expectations.

#### **Balance Sheet and Cash Flow Items**

On the balance sheet, total cash investments^ ended the quarter at \$19.0B, down \$1B from the fourth quarter. \$8.0B of the total \$19B in total cash investments^ is held in U.S. subsidiaries. Cash flow from operations in the first quarter was approximately \$3.5B. During the first quarter, we paid approximately \$1.1B in dividends, purchased \$2.7B in capital assets and repurchased \$0.5B in stock. Total inventories were down \$409M.

#### Other Items

The total number of employees was down approximately 1K from the fourth quarter at 106K.

Diluted shares outstanding increased by 14M shares from the fourth quarter and increased by 37M shares from the first quarter a year ago.

#### **Q2 2014 Outlook**

Intel's Business Outlook for the second quarter does not include the potential impact of any business combinations, asset acquisitions, divestitures, strategic investments and other significant transactions that may be completed after April 15th. The mid-point of the forecast ranges will be referred to when making comparisons to specific periods.

#### Revenue

Revenue is expected to be \$13.0B, plus or minus \$500M in the second quarter. The midpoint of this range is up 2% from the first quarter. This forecast is in line with the average seasonal increase for the second quarter.

^^ Cash and cash equivalents, short-term investments, and trading assets

#### **Gross Margin**

Gross margin in the second quarter is expected to be 63%, plus or minus a couple points, up 3.3 points from the first quarter.

Gross Margin Reconciliation: Q1'14 to Q2'14 Outlook (59.7% to 63% +/- a couple points)

[note: point attributions are approximate]

• + 2.5 points: Lower factory start-up costs primarily on 14nm

• + 0.5 points: Higher platform\* volume

• + 0.5 points: Lower platform\* write-offs on the qualification of the first 14nm products

• - 0.5 points: Tablet impact

#### **Spending**

Spending for R&D and MG&A is expected to be approximately \$4.8B, down \$100M from the prior quarter.

Depreciation is forecast to be approximately \$1.9B, up \$200M from the first quarter as we ramp 14nm capacity.

Restructuring charges are forecast to be approximately \$100M.

Amortization of acquisition-related intangibles is forecast to be approximately \$75M.

#### **Other Income Statement Items**

Gains and losses from equity investments and interest and other income are expected to be a net impact of approximately \$75M, compared to a net gain of \$160M in the first quarter.

#### 2014 Outlook

The Outlook for full year 2014 does not include the potential impact of any business combinations, asset acquisitions, divestitures, strategic investments and other significant transactions that may be completed after April 15th.

#### Revenue

Revenue for the year is expected to be flat to 2013, unchanged from prior forecast.

#### **Gross Margin**

Gross margin for the year is expected to be 61 percent, plus or minus a few points. The mid-point is up one point from the prior outlook driven by lower unit costs across both our platform\* and tablet products and lower non-production manufacturing costs.

#### **Spending**

Spending for R&D and MG&A for the year is expected to be \$18.9B, plus or minus \$200M, higher than our prior expectation of \$18.6B.

Amortization of acquisition-related intangibles is forecast to be approximately \$300M for 2014, unchanged from prior expectations.

Depreciation for the year is still forecast to be approximately \$7.4B.

\*PC Client Group and Data Center Group microprocessors and chipsets

#### **Other Income Statement Items**

The tax rate for each of the remaining quarters of 2014 is still expected to be 27%.

#### **Balance Sheet and Cash Flow Items**

Capital spending is forecast to be \$11.0B plus or minus \$500M, approximately flat to 2013, unchanged from prior forecast.

#### **Risk Factors**

The above statements and any others in this document that refer to plans and expectations for the second quarter, the year and the future are forward-looking statements that involve a number of risks and uncertainties. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," "may," "will," "should" and their variations identify forward-looking statements. Statements that refer to or are based on projections, uncertain events or assumptions also identify forward-looking statements. Many factors could affect Intel's actual results, and variances from Intel's current expectations regarding such factors could cause actual results to differ materially from those expressed in these forward-looking statements. Intel presently considers the following to be important factors that could cause actual results to differ materially from the company's expectations.

- Demand for Intel's products is highly variable and, in recent years, Intel has experienced declining orders in the traditional PC market segment. Demand could be different from Intel's expectations due to factors including changes in business and economic conditions; consumer confidence or income levels; customer acceptance of Intel's and competitors' products; competitive and pricing pressures, including actions taken by competitors; supply constraints and other disruptions affecting customers; changes in customer order patterns including order cancellations; and changes in the level of inventory at customers.
- Intel operates in highly competitive industries and its operations have high costs that are either fixed or difficult to reduce in the short term.
- Intel's gross margin percentage could vary significantly from expectations based on capacity utilization; variations in inventory valuation, including variations related to the timing of qualifying products for sale; changes in revenue levels; segment product mix; the timing and execution of the manufacturing ramp and associated costs; excess or obsolete inventory; changes in unit costs; defects or disruptions in the supply of materials or resources; and product manufacturing quality/yields. Variations in gross margin may also be caused by the timing of Intel product introductions and related expenses, including marketing expenses, and Intel's ability to respond quickly to technological developments and to introduce new products or incorporate new features into existing products, which may result in restructuring and asset impairment charges.
- The tax rate expectation is based on current tax law and current expected income. The tax rate may be affected by the jurisdictions in which profits are determined to be earned and taxed; changes in the estimates of credits, benefits and deductions; the resolution of issues arising from tax audits with various tax authorities, including payment of interest and penalties; and the ability to realize deferred tax assets.
- Gains or losses from equity securities and interest and other could vary from expectations depending on gains or losses on the sale, exchange, change in the fair value or impairments of debt and equity investments; interest rates; cash balances; and changes in fair value of derivative instruments.
- Intel's results could be affected by adverse economic, social, political and physical/infrastructure conditions in countries where Intel, its customers or its suppliers operate, including military conflict and other security risks, natural disasters, infrastructure disruptions, health concerns and fluctuations in currency exchange rates.

- Intel's results could be affected by the timing of closing of acquisitions, divestitures and other significant transactions.
- Intel's results could be affected by adverse effects associated with product defects and errata (deviations from published specifications), and by litigation or regulatory matters involving intellectual property, stockholder, consumer, antitrust, disclosure and other issues, such as the litigation and regulatory matters described in Intel's SEC filings. An unfavorable ruling could include monetary damages or an injunction prohibiting Intel from manufacturing or selling one or more products, precluding particular business practices, impacting Intel's ability to design its products, or requiring other remedies such as compulsory licensing of intellectual property.

A detailed discussion of these and other factors that could affect Intel's results is included in Intel's SEC filings, including the company's most recent report on Form 10-K.